

### HOW TO CREATE NEW INTERACTION MODELS WITH BANKS

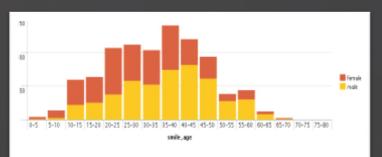
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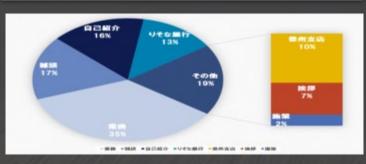
NTT DATA Italia

## A NEW WAY TO INTERACT IS ALREADY HERE

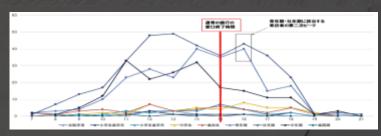
NTT Data



Major customers are male between 35-45



35 percent of customers have asked Sota about financial business



Second peak comes around 4-5 p.m.

#### FROM HUMAN TO MACHINE TO HUMAN TO HUMAN

App and screen are no longer the primary interface

Emotion recognition is accepted and routine

Gesture and voice play a much bigger part in our interactions

Sensor tech trigger experiences

Predictive care trumps reactive service

Augmented and virtual reality becomes "everyday reality"

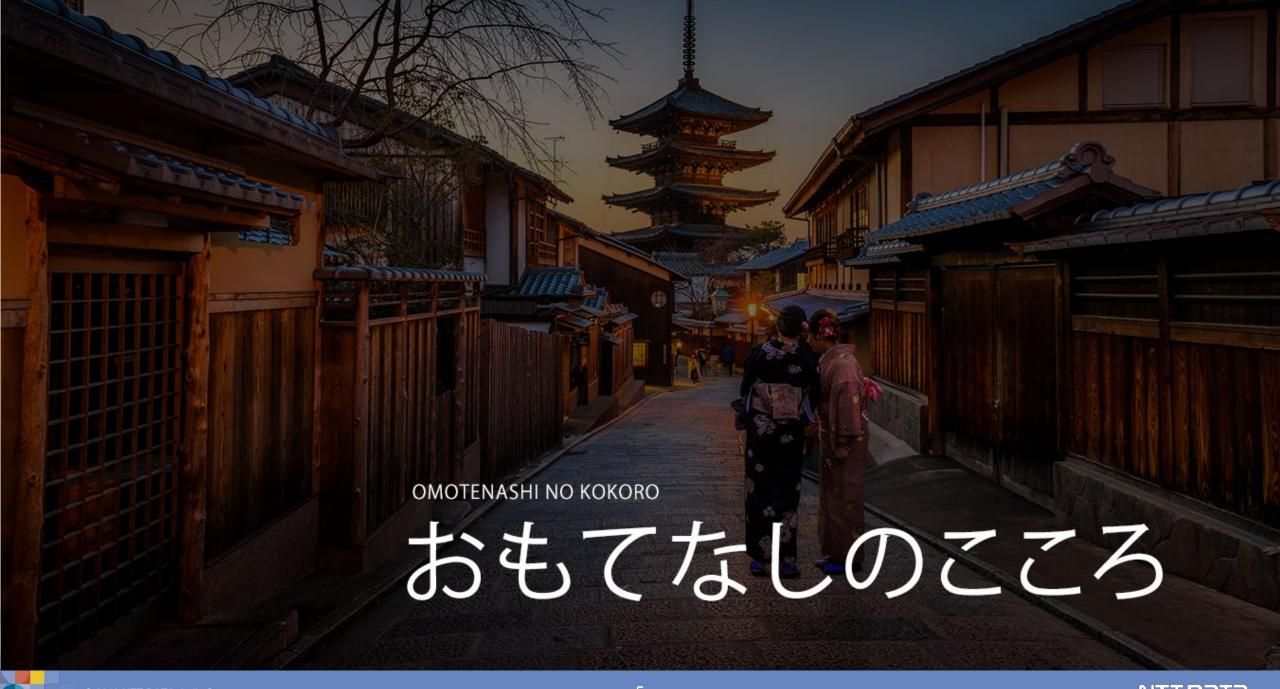
Personalised Al driven interactions are the new norm

#### HOW TO REDESIGN THE SYSTEM TO ENSURE A NEW INTERACTION?

- Standalone Al will not improve business process significantly
- Entire system should be re-designed for optimization
- Modular and Incremental approach should be adopted

In order to maximize potentials of introducing robots or AI in grand systems, business user should take into account to focus and to re-design of specific business processes.

ROI would be limited by just introducing standalone Robotics/AI



# Thank you.

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