



# Prometeia Wealth Management

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Services & Solutions

## WHO WE ARE

Founded in 1974 as an economic research institute, Prometeia has grown into a leading provider of Wealth and Risk Management consulting services, software solutions and business process outsourcing to the financial sector. We support the wealth management operations of many major institutions, including retail, universal and private banks, financial advisor networks, asset managers and insurers

## OUR BUSINESS MODEL

### **WealthTech®**

Prometeia's unique business model integrates methodology, technology and process to support the entire wealth management process end-to-end

#### **DATA**

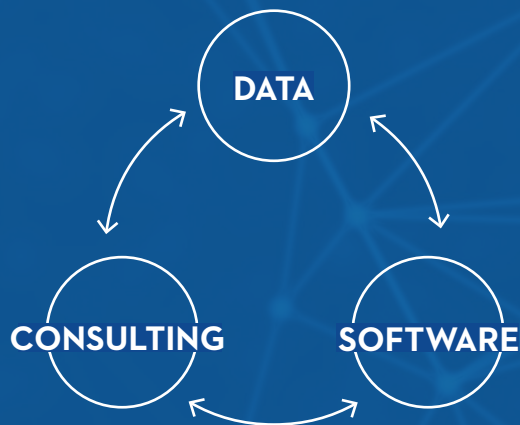
- Processed market data and product analytics
- Extensive financial instrument coverage
- State-of-the-art methodologies

#### **SOFTWARE**

PFTPro is a leading enterprise wealth management platform providing a wide range of digitization and automation capabilities to a variety of financial institutions. Overall, it supports the management of more than €2 trillion in assets across more than 50 million portfolios

#### **CONSULTING**

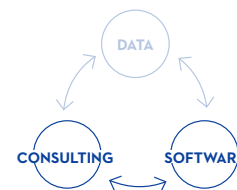
Support in the definition, evolution and maintenance of value creating business models and processes consistent with the competitive and regulatory environment



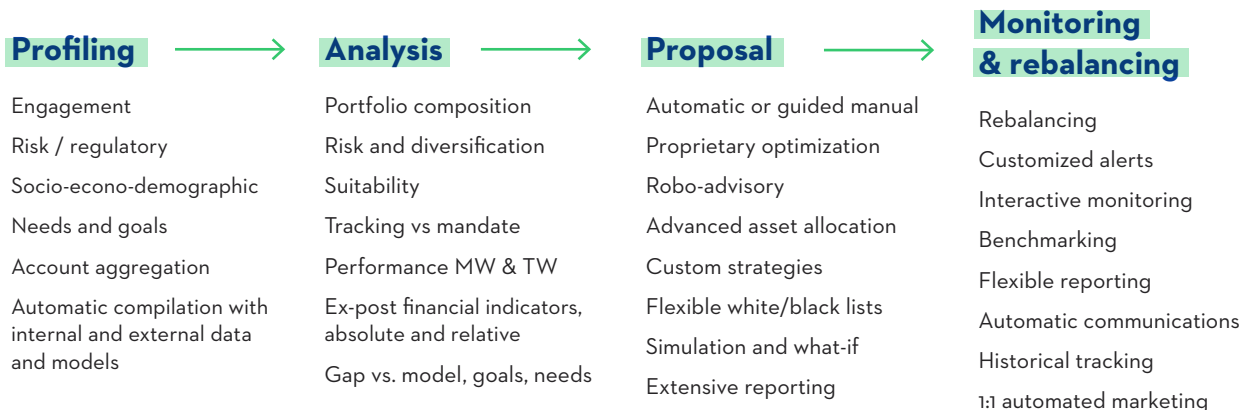
## **PARTNERSHIPS & ALLIANCES**

Integrations of the platform are supported by a network of specialist consultancy and integration partners experienced in each market. Clients benefit from end-to-end services catered specifically to local regulations and business needs

# PFTPPro<sup>®</sup> Suite



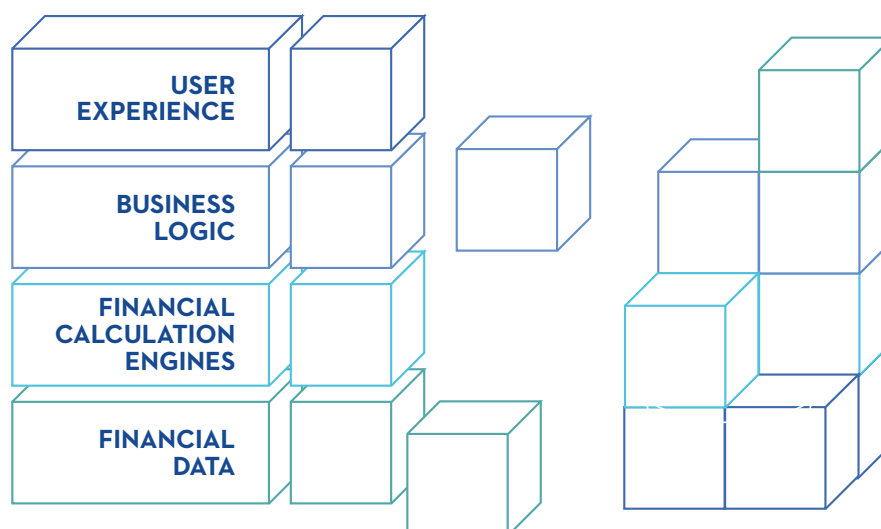
## PLATFORM FOR INVESTMENT PLANNING



Supported by Prometeia's daily **product analytics data feed**

## A MODULAR APPROACH

Clients simply choose the mix of components which best suit their needs



**J2EE**  
Pure java enterprise

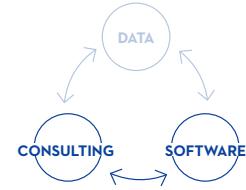
**FULLY SOA**  
Open and easy to integrate

**ENTERPRISE**  
Multi-language, multi-bank, multi-currency

**MULTI VENDOR**  
Any J2EE application server, DBMS

**SCALABLE**  
Both up and out

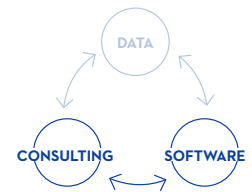
## FINANCIAL CALCULATION ENGINES



Financial calculation engines are specialized, high performance modules which provide on-demand, stateless computation services to other PFTPro components, external applications and batch processes via industry standard interfaces

<b>RISK</b>	Market, credit, and liquidity risk and diversification for real and simulated portfolios, sub-portfolios and positions	<b>SUITABILITY</b>	Evaluation of portfolio suitability as required by MiFIDII and analogous regulation
<b>PRODUCT PICKING</b>	Automatic and guided portfolio construction, including robo-advisory	<b>ASSET ALLOCATION</b>	Generation of optimal model portfolios
<b>PORTFOLIO COMPOSITION</b>	Breakdowns by asset class, currency and other dimensions	<b>RETURNS &amp; COSTS</b>	MWRR, ex-post costs and associated analytics
<b>PORTFOLIO ANALYTICS</b>	Relative and absolute time-series based analytics and indicators	<b>CLIENT BEHAVIOR</b>	Estimates of client characteristics and behaviors
<b>WEALTH PROJECTION</b>	Long-term forecasts of household wealth and cash flows	<b>CLIENT NEEDS &amp; GOALS</b>	Analysis of client needs and management of investment goals

## FEATURES



### **Complete**

Supports the entire wealth advisory process

### **Compliant**

Fully compliant with MiFID II and analogous regulation

### **Sophisticated**

Leverages Prometeia's extensive methodological expertise

### **Automated**

Multiple levels of automation appropriate for a variety of service models

### **Modular**

Modules may be integrated one by one into existing systems or freely combined to create bespoke solutions

### **Scalable**

Scales up and out to support any number of advisors and self-service clients

## ADVANTAGES

→ Sophisticated, ongoing services which **demonstrate value to investors**

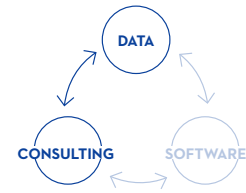
→ Easy to integrate, component based approach **reduces operational risk**

→ Digitalization and automation **increase productivity, reduce cost to serve** and support **multi-channel service delivery**

→ **One stop shop:** proven investment processes, leading software, comprehensive data feeds

→ Reconciles **commercial objectives** with **regulatory constraints**

# Data Analysis Service



## ADVANCED RISK & FINANCIAL ANALYTICS

Prometeia's Data Analysis Service (DAS) delivers a risk measures and sophisticated financial analytics data feed as a fully outsourced function

## ADVANTAGES

### **DATA & PORTFOLIO ANALYSIS SERVICE**

#### **CUTTING EDGE METHODOLOGIES**

Able to evaluate risk and calculate a wide range of analytics for any instrument, from the simplest to the most complex

#### **WIDE RANGE OF ANALYTICS**

Market, credit and liquidity risk, quantitative mappings and over a hundred different analytics available at instrument and portfolio level

#### **ROBUST PRODUCTION PROCESSES**

Calculations incorporated into a long standing and robust production process based on data from multiple providers with elaborate quality controls

#### **COVERAGE**

Currently the service covers a wide range of instruments of all types, with new products added regularly

#### **RESPONSIVENESS**

Responsive support by a dedicated helpdesk and fast development and integration of new risk factors and payoffs

#### **FLEXIBLE PROVISION**

Structured according to client requirements, including formats appropriate for direct loading into PFTPro or third party applications





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